

LOGISTICS OF THE ENERGY REVOLUTION

THE FUTURE OF THE ENERGY SUPPLY CHAIN



POWERING OUR WORLD, TOGETHER

DELIVERING EXCELLENCE TO THE ENERGY SECTOR

DHL Energy Regional Conference Europe 2022

Jumbo – SAL – Alliance

Laurens Govers Director Chartering & Projects



Laurens Govers

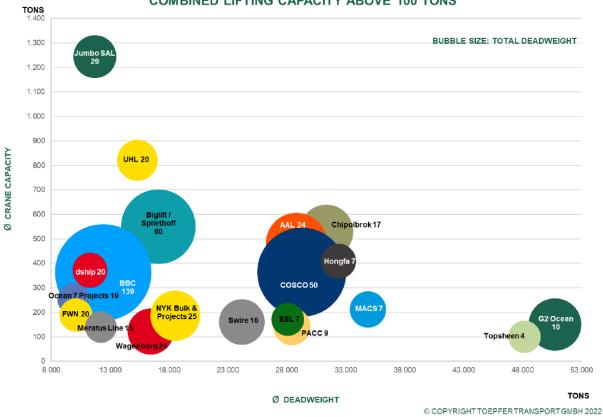
Jumbo-SAL-Alliance

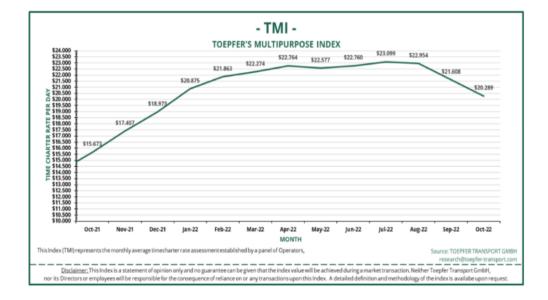
DHL Energy Conference Oct. 13



Current Market Overview

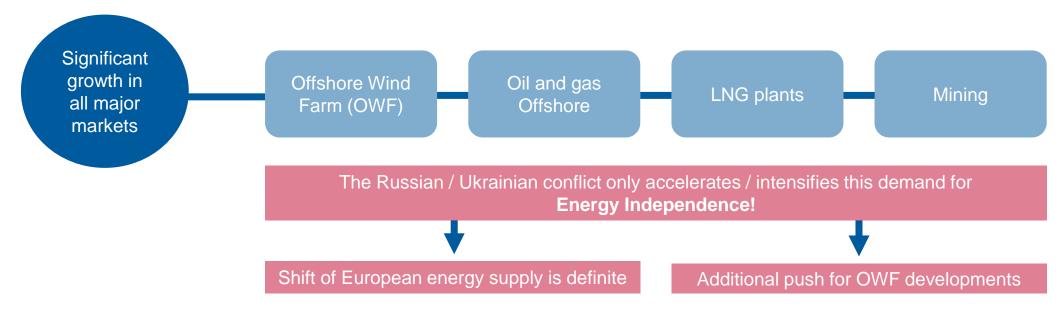
MARKET POSITION OF TOP 20 MULTIPURPOSE OPERATOR COMBINED LIFTING CAPACITY ABOVE 100 TONS





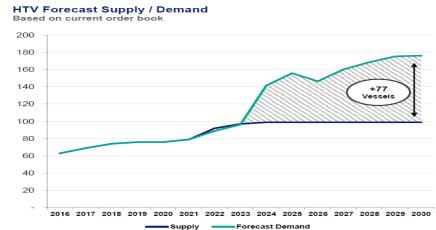
- Large consolidation in MPP fleet took place due to last decade of recession.
- MPP fleet is relatively aged.
- No structural investments done during last decade.
- Above 500 ts lifting capacity is considered a niche so no big investments expected despite strong outlook.
- MPP fleet below 500 ts volatile.
- MPP fleet is absorbing increased container demand.
- International legislation having an impact on daily operating costs for international shipping (fe EU ETS Emission trading system).

Market Developments



In short terms no significant increase in MPP availability expected due to:

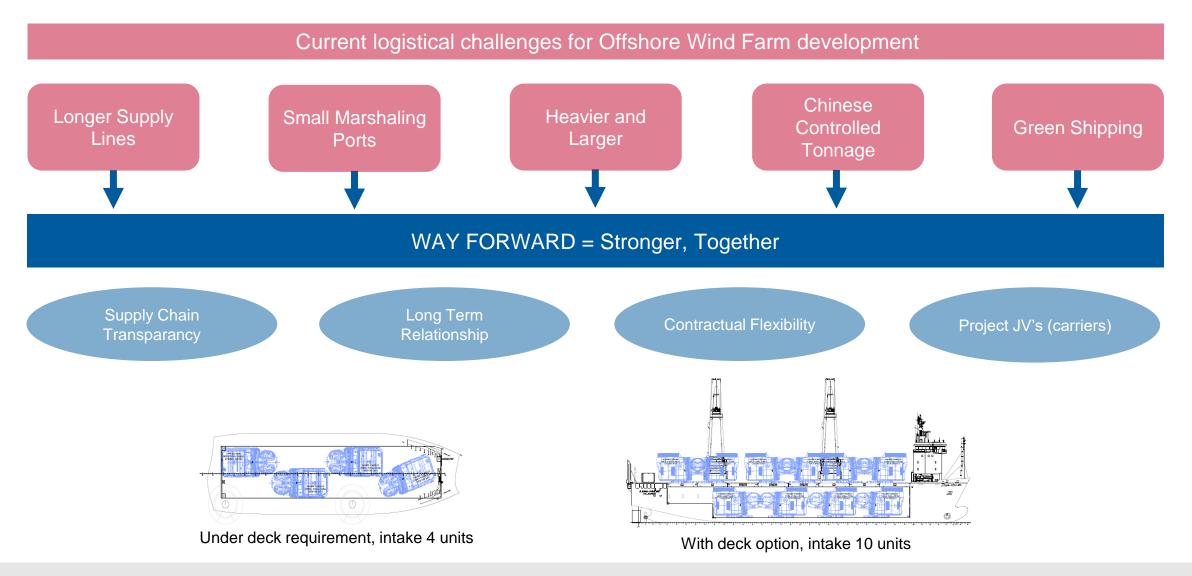
- Shipyards are full, difficult to receive a building slot.
- Deck carriers used for shipping new built sections again.
- · Steel prices high.
- Order now, delivery in 2/2,5 years.
- · Yards prefer to built less complicated vessels then heavy lift vessels.
- More remote areas will be developed / sourced longer supply lines.
- Uncertainty in selection of main engine / fuel type.
- ETS compliance might result in slow steaming / scrapping older tonnage



Orca, the next generation HLV



Current Challenges





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