# DHL TEAM EV LIVE IN DUBAI

## Pioneering to support the Auto-Mobility revolution

Fathi TLATLI, President Global Auto-Mobility sector, DHL CSI

# SOME LONG LASTING SIDE EFFECTS OF THE PANDEMIC

**11.3 M** UNIT CAR PRODUCTION LOSS GLOBALLY IN 2021

Chip & other materials **shortages**

**COST INCREASE** IN **TRANSPORTATION** MARKETS

**Capacity constraints** and emergency demand

**100%+**
2021 **EV GROWTH** GLOBALLY

**Electric Vehicle**, a clear winner

**2023**

**Pre-pandemic Auto-Mobility sales volumes only reached in 2023**

Source: Statista

# EMERGING MARKETS TO DRIVE INDUSTRY GROWTH

**>3%**
**GLOBAL** SALES CAGR

**Global light vehicle market** annual **growth rate until 2030**

**56%**
**MARKET SHARE** TOP 5 GLOBALLY

**Top 5 markets** (with 3 emerging markets) representing **56% of LV sales in 2030**

**+5M**
**UNIT SALES** 2030 IMPORTANT **8** EMA

**Top 8 emerging markets** will **double** their Auto sales by **2030**

**14% CAGR**

**Annual growth rate** of light vehicles in the **UAE** until **2026**

Source: Statista

# THE AUTO-MOBILITY INDUSTRY IN REVOLUTION

## PRODUCT INNOVATION

**EV N°1 trend** for Auto-Mobility

**>70%** of vehicles **connected by 2030**

**Autonomous car market X10** within 5 years

## BUSINESS MODELS EVOLUTION

**Shared Mobility** back thanks to **subscriptions**

**Emerging Market** breeding new opportunities

Aftermarket **E-commerce** gaining ground

## PROCESS OPTIMIZATION

**SC** end to end **visibility** and **AI** leverage

Holistic **Sustainability** approaches

Industry **re-location** for **resilience**

**Partnerships & Outsourcing to focus on core business**

# THE EV REVOLUTION IMPACTS THE INDUSTRY & ITS SUPPLY CHAIN ACROSS ALL DIMENSIONS

**Heavy, bulky & DG Lithium batteries**

**Simpler product architecture with less but different parts**

**Opportunities for battery swapping business models**

**Multiple partnerships to component supply**

M&A

CATL

Panasonic

SK

LG Chem

## UAE EV Momentum

### Market Growth

UAE government **targeting 42,000 electric cars** on the roads by 2025

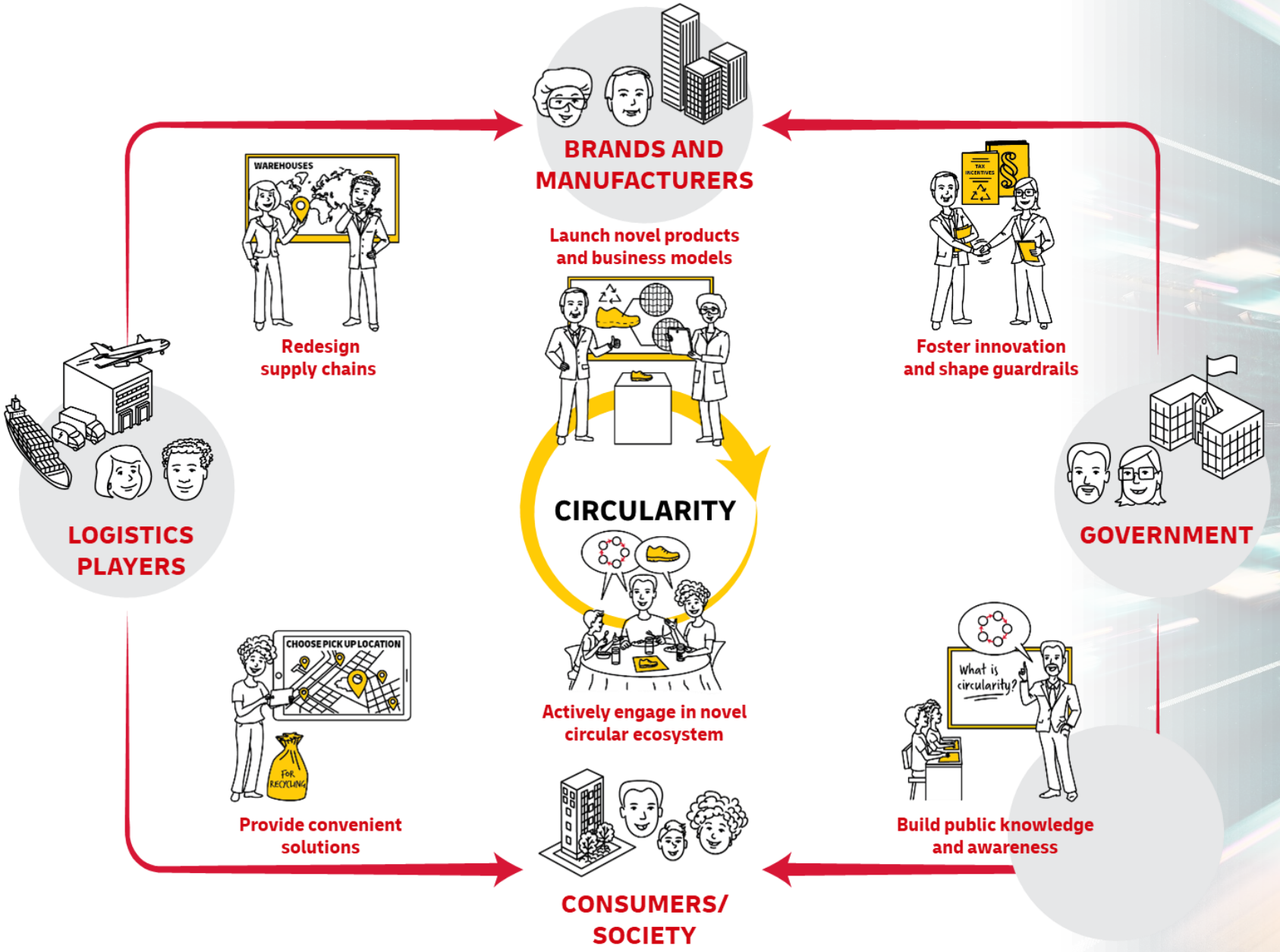
### Public Infrastructure

Around **300 Green Charger stations** with more than **530 charging points** across Dubai

### Government Boost

**Green Charging** or **free parking schemes to** promote the adoption of EVs

# AN INTEGRATED ECO-SYSTEM




**Stakeholders in the circular economy interact in a mutually reinforcing loop**

# INVESTING FOR EV & BATTERY LOGISTICS GLOBALLY

FIA Formula-e Championship
DHL
Official Founding & Logistics Partner

***"We invest to remove any logistics obstacle to the development of EVs all around the globe"***

Team EV FULLY CHARGED

**"Glocal"** team of **EV & logistics** experts

**Board level attention & support**

**Regulation mastering** in all EV markets

**Operational training** and **certification**

**EV centers of excellence**

**Best in class operational sites**

# Thank you

“ The best way to predict the future is to invent it.”

*Peter Drucker*