

PROTOTYPE & SAMPLES MANAGEMENT



Specialist small-volume logistics to accelerate delivery, simplify complexity, and protect confidentiality

Ahead of any new or improved passenger vehicle launch, car manufacturers typically build prototypes and samples for engineering evaluation, test drives, safety analyses, and more.

TYPICAL BUSINESS CHALLENGES

- Coping with short fulfillment lead times
- Handling irregular project patterns
- Dealing with multiple new suppliers
- Ensuring parts visibility during transit
- Administering numerous purchase orders



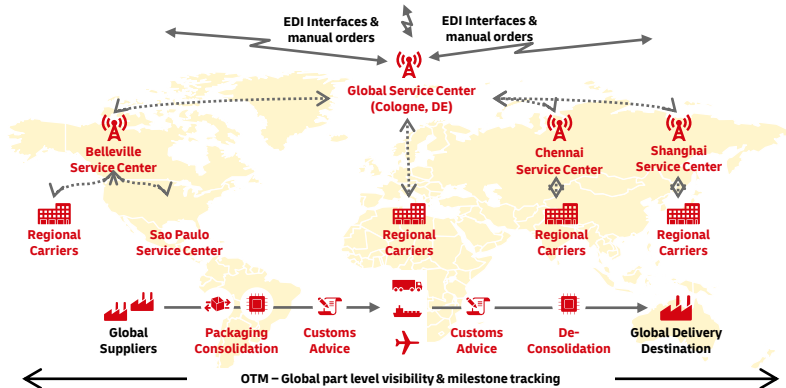
DHL SOLUTION

This integrated, multimodal solution enables effective management of prototype and samples logistics by delivering globally standardized processes and a single point of contact for multiple suppliers across multiple projects.

SOLVING YOUR BUSINESS CHALLENGE

- ✓ **Coping with short fulfillment lead times** – To accelerate delivery, DHL's global service center network and regional carrier network can react instantly with minimal advanced planning data
- ✓ **Handling irregular project patterns** – Uniformity, accuracy, and compliance are achieved using customized design and globally standardized processes, simplifying the complex
- ✓ **Dealing with multiple new suppliers** – DHL boosts productivity and ensures data standardization with system-driven operation, effective onboarding of suppliers and new parts, and best-fit transport mode selection
- ✓ **Ensuring parts visibility during transit** – Traceability apps, transport management systems, and control tower processes for global part-level visibility and milestone tracking
- ✓ **Administering numerous purchase orders** – Bespoke purchase order management processes executed through DHL's rigorous standard operating procedures

MAINTAINING THE GLOBAL CONFIDENTIALITY OF PRE-LAUNCH PROTOTYPE VEHICLES AND SAMPLES



PROTOTYPE & SAMPLES MANAGEMENT



KEY BENEFITS FOR YOUR BUSINESS



MULTIMODAL

Best-fit air, ocean, and express



FULL CONTROL

Management coordinated centrally

BUSINESS CONTINUITY

Proactive reporting of transport disruptions



CUSTOMS & DUTIES

Small-volume logistics, customs, duties, documentation



GLOBAL EFFICIENCY

Data and process standardization; continuous improvement analytics