# **DHL Supply Chain Circular Solutions**

## Printer Circular Economy



### **Customer Challenge**

- The shortage of parts within the OEM supply Chain.
- High internal labor costs in assembling printer units.
- Low rate of refurbished printers/copiers returning into circulation.
- High carbon footprint due to low rate of refurbished units.
- Complex returns process to wipe old software & disposal.
- Tighter environmental and sustainable regulation and legislation across sectors.



### **DHL solution**

- Assembly of copiers from parts to full machine.
- Uploading of latest software onto printers.
- Refurbishment of older printers for re-sale.
- Scalable pool of skilled technical resources.
- Salvage of end-of-life machines.
- Reclaim / harvest of spare parts.
- Secure WEE disposal via enviro solutions.

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### **Customer benefits**

- Enhanced inventory optimization& holding of spare parts.
- Employed refurbish, recycle and sustainability strategies to reduce new part expenditure, and increase asset life /end-oflife process.
- · Reduced internal labor costs.
- Increased the rate of refurbished printers back into circulation.



# **DHL Supply Chain Circular Solutions**

# Logistics & Technical Support for National TV Subscription provider



## **Customer Challenge**

- The requirement for the capability of quality testing of set-top boxes and TVs received from foreign OEMs before delivery to UKI customers.
- Tailored, distinct handling processes for large TVs, and handheld devices due to their size, fragility, and usability requirements.



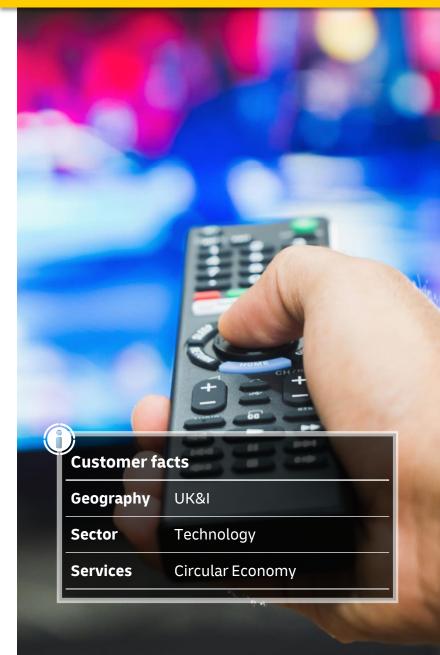
#### **DHL** solution

- Inspect 5% of INB products for quality based on customer defined process.
- If 1 product of batch fails, test the whole INB receipt and report results to the customer.
- Leverage DHL's MK multi-user site to provide technical labor management & logistics capabilities.
- Grade the returned products to recover maximum value of the assets.
- Packaging solution introduction to enable best warehouse utilization (higher stacking).



### **Customer benefits**

- Increased the weekly product processing
- Improved quality Inspection process, and reduced device returns
- Improved customer and endcustomer satisfaction rates.
- Compliant procedure and process for recycling & data wiping, improving customer peace of mind.
- Improved space for ultimate functionality and efficiency.



# **DHL Supply Chain EPOS & Circular Solutions**

## **EPOS Technical Services**



### **Customer Challenge**

- The shortage of parts within the OEM supply Chain.
- High internal technician costs on installation.
- Insufficient space and labor at stores for major hardware changes.
- Complex returns process to reuse parts and devices.
- Current national computer hardware is not suitable for software upgrades.



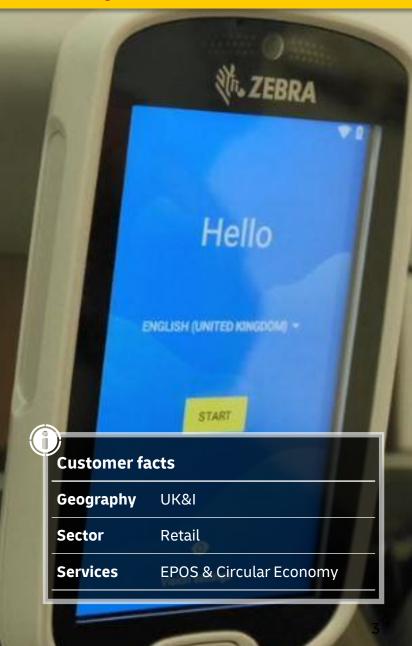
#### **DHL** solution

- Inventory management of data-bearing & technical devices.
- Skilled technical services labor for Staging & Configuration of EPOS, Scales & Till Systems.
- Secure WEEE disposal via DHL Envirosolutions for databearing devices.
- Project Management for new store roll out & product refreshes.

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#### **Customer benefits**

- Standard secure process of handling data-bearing devices.
- Right first-time management of software requirements prior to store deployment.
- Reduced carbon footprint for disposal services as managed in a closed-loop supply chain.
- Reduced internal labor resources & costs.
- Flexibility for project & new / refresh store rollout requirements.



# **DHL Supply Chain Circular Solutions**

## Mobile Take Back and Resell Program



### **Customer Challenge**

- Inefficient and ineffective operation causing complexities, delays, and increased costs due to multivendor network for take-back, test/grade, and repair fulfilment services.
- No single centralized
  management systems or
  platforms to meet objectives,
  track devices automated
  workflows and provide
  consistent quality across the
  supply chain.
- Limited Technical Service fulfillment capabilities.
- High returns process costs due to manual processes.



#### **DHL solution**

- Consolidation of activities under one roof in a purposebuilt location.
- DHL's capabilities around facility design, labor management & solution execution.
- Innovative technical services offering including robotics and hotel concept testing.
- Reduce costs and dependency on Manual Labor. (benefit)
- Procurement of best-in-class automation to fulfil mobile devices to individual consumers with known quality and value of each product.



### **Customer benefits**

- One service provider to manage and deliver an end-toend, centralized operation.
   Providing a highly automated inspection/grading platforms combined with automated pick/pack/ship technologies.
- Leverage this integration for future-forward logistics opportunities.
- Diversify provider base for device reverse logistics.
- Future-proof overall supply chain capabilities
- Better positioned to target the growing used and refurbished mobile phone market.

