



DEMO LOGISTICS FOR DIAGNOSTICS EQUIPMENT

Safe, compliant delivery and return of demonstration units, including stakeholder coordination and device decontamination

Diagnostics equipment must be tested under real-world conditions before purchase. This means moving it onto hospital premises and returning it with precise coordination of engineers, medical staff, manufacturer, and quality control/cleaning personnel.

TYPICAL BUSINESS CHALLENGES

- Controlling all forward & reverse logistics
- Managing the protective packing process
- Ensuring regulatory compliance
- Coordinating multiple stakeholders
- Performing specialized pre-delivery functions
- Enabling flexible rerouting

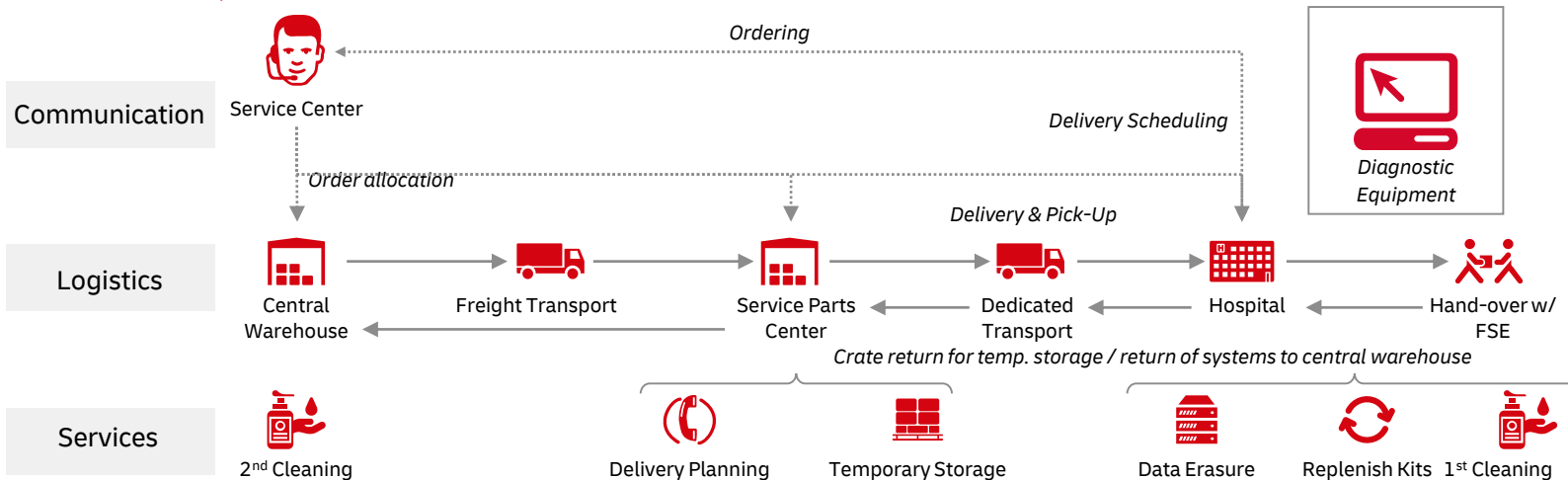
DHL SOLUTION

When equipment manufacturers and healthcare providers need to test new devices in a real-world environment, this solution offers a comprehensive end-to-end service. DHL ensures full process control with visibility of all major events along the supply chain.

SOLVING YOUR BUSINESS CHALLENGES

- ✓ **Controlling all forward & reverse logistics** – Single command center manages all logistics flows and communication; specialist vehicles to safely move demo equipment from the warehouse or manufacturer’s site to the hospital; prompt collection and return of units after use
- ✓ **Managing the protective packing process** – Essential for high-value, sensitive diagnostics equipment; ensures safe transportation and delivery of each unit without damage to external casing
- ✓ **Ensuring regulatory compliance** – Meets equipment-specific regulatory requirements and quality standards
- ✓ **Coordinating multiple stakeholders** – Schedule delivery to suit all parties; minimize engineer downtime; dovetail with the required timing at hospitals, warehouses, and cleaning/quality control facilities
- ✓ **Performing specialized pre-delivery functions** – Crating/Un-crating for onsite FSE to equipment power up/down, basic testing, and more
- ✓ **Enabling flexible rerouting** – Demo units are rerouted as required; for example, used equipment can be delivered to specialist facilities for decontamination, sanitization, quality checks, replenishment and, if needed, safe disposal

FOR THE SAFE, COMPLIANT DELIVERY AND RETURN OF DEMONSTRATION UNITS



DEMO LOGISTICS FOR DIAGNOSTICS EQUIPMENT



KEY BENEFITS FOR YOUR BUSINESS

FLEXIBLE

Choice of arrival/collection times, rerouting, value-added services, and more



PEACE OF MIND

Rely on specialist DHL expertise and medical device experience



VISIBILITY

Supply chain visibility for high-value, sensitive diagnostics equipment

