

# DIRECT-TO-X - EXPRESS



## Providing cost-effective, trackable domestic and international distribution of medical devices and consumables

Business-to-business (B2B), business-to-consumer (B2C), and direct-to-patient delivery requires trust and reliability. Availability may impact purchasing loyalty for medical devices, spare parts, and medical consumables, so items must arrive on time.

### TYPICAL BUSINESS CHALLENGES

- Delivering on time to avoid stockouts & lost sales
- Handling all types of product
- Ensuring seamless cross-border flows
- Combining reliability with flexibility
- Achieving visibility & cost efficiency
- Accelerating billing & payment

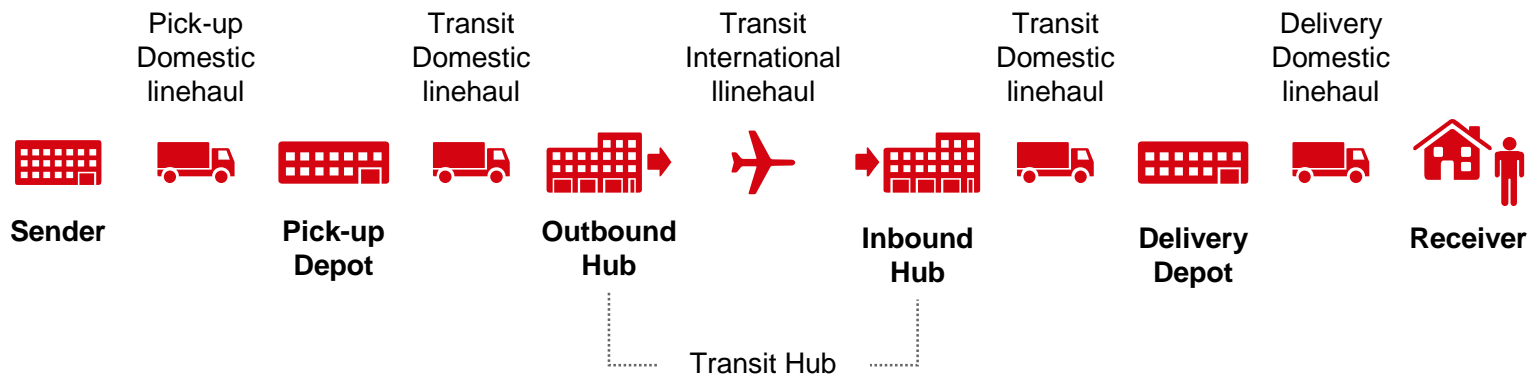
## DHL SOLUTION

This DHL Express solution provides delivery options for domestic and international shipments. It ensures seamless cross-border flows, reliable transit times, and extensive global reach – there are DHL Express drop-off and collection points in over 220 countries and territories.

## SOLVING YOUR BUSINESS CHALLENGES

- ✓ **Delivering on time to avoid stockouts & lost sales** – Scheduled order fulfillment; direct delivery to hospitals, medical professionals, patients, and other customers; standardized processes ensure high service quality and high on-time delivery performance
- ✓ **Handling all types of product** – One solution for medical devices, spare parts, and medical consumables of different sizes and weights
- ✓ **Ensuring seamless cross-border flows** – Includes smooth, robust processes; trained customs clearance personnel; robust processes; full documentation
- ✓ **Combining reliability with flexibility** – Dependable delivery, even with short lead times; on-demand delivery (ODD) with six last-mile delivery options
- ✓ **Achieving visibility & cost efficiency** – Full visibility and shipment status; integrates into current IT infrastructure; cost optimization using the DHL Express network
- ✓ **Accelerating billing & payment** – Electronic proof of delivery (e-POD) for expedited billing and payment cycles

## PROVIDING COST-EFFECTIVE, TRACKABLE DOMESTIC AND INTERNATIONAL DISTRIBUTION



Direct-to-X  
Express



## KEY BENEFITS FOR YOUR BUSINESS



### FLEXIBLE

Choice of arrival times, last-mile rerouting, and more

### PEACE OF MIND

Rely on DHL Express expertise and medical device experience



### ON TIME



Fulfill exact delivery schedules

### INTEGRATED

Shipment visibility integrates into the existing IT system

