

Engineering & Manufacturing

March 25th, 2025



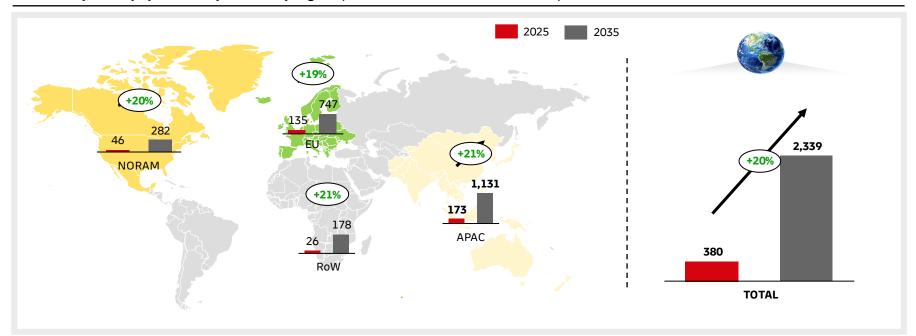
WE ENGINEER SUCCESS

DELIVERING EXCELLENCE
TO THE ENGINEERING
& MANUFACTURING SECTOR

Deep-Dive: Mining & Construction Equipment

Growth of electric and hybrid equipment

Electric/Hybrid Equipment in operation by region (in '000 of units for 2025 vs. 2035)



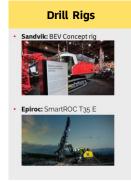
Battery Electric Vehicles:

Underground & Surface Mining

Underground Mining EVs

Surface Mining EVs







Loader & Excavator

Cat: 301.9 & 320

Cat: 793 Electric (Prototype)

Cat: 906 & 950 GC

Komatsu: PC210LCE & Loader

Komatsu: 830 E

- EV alternatives exist today for in both underground & surface mining
- Battery sizes can be significant: E.g. Liebherr T624 has a 3.200 kWh battery (equivalent to 46 Ford Mach E)
- EV growth rate of 20% CAGR until 2035 is significantly higher than for diesel powered machinery that has a CAGR of only 3%
- Battery logistic will become an essential part of the mining supply chain

Overarching trends impacting the E&M industry in 2025



E&M trends

Growing trade restrictions



- Growing protectionism
- Trade wars and increasing usage of tariffs

Impact on supply chain



Reshoring and increased demand for in country logistic solutions



Increased focus on customs

SC Resilience





- Covid has revealed **weaknesses of global just-in- time supply chains**
- E&M customers are increasing their investments in SC resilience



Near-shoring/diversification of suppliers (alternative for China), higher **inventory levels for critical parts**



Investments in SC resilience & risk monitoring tools (such as Everstream Analytics)

Sustainability





- Increase sustainability focus across E&M portfolio
- Sustainability scope is expanding to logistics (majority of E&M customers with scope 3 targets)
- Dedicated sustainability budgets available



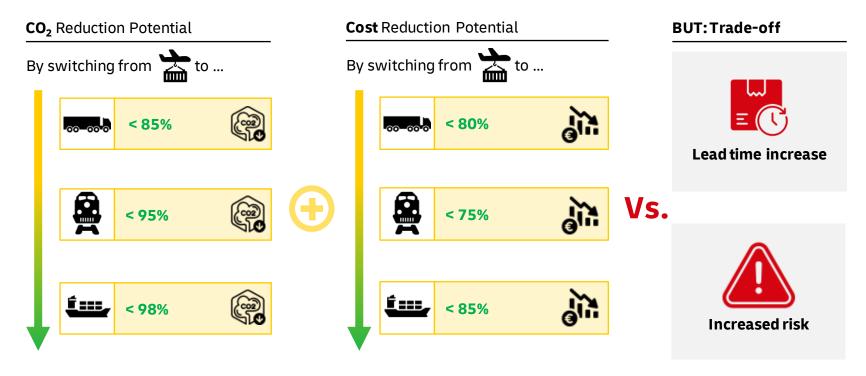
Increased **demand for sustainable fuels** (for AFR & OFR)



Increase focus on Mode Optimization to not only reduce cost but also to reduce emissions

Mode Optimization:

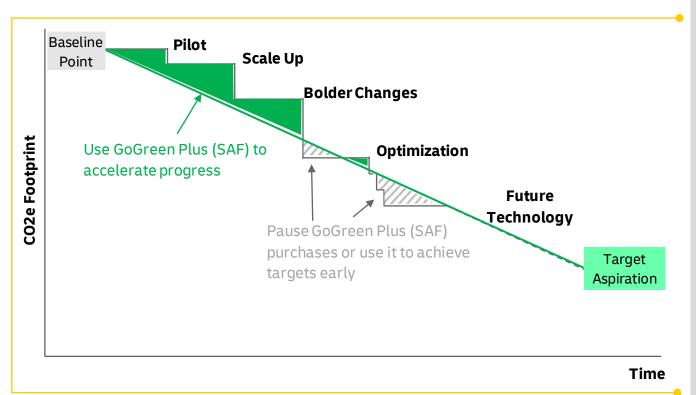
Opportunity to reduce CO₂ emissions & cost



Source: Based on example from Shanghai, CN to AMS, NL of a $500 \, \text{kg}$ shipment based on standard rates January 2023. CO_2 calculation via https://dhl-carboncalculator.com/#/scenarios

Sustainable Logistics Strategy:

Measures to reduce emissions over time



Key Points:

- Improvements to sustainability happen in series of discrete steps
- Stakeholder expectations are often for continuous improvement and steady progress towards targets
- Sustainable fuels are controllable, fast, flexible, verified and cost effective
- Good strategy is to combine sustainable fuels and optimization projects to help achieve goals.
- Learn from using SAF at early stages even with limited investments and see how your company can communicate on it.
- The demand for SAF is big.
 The late comers will most likely have limited access 7

Navigating the Future of Supply Chains in South Africa - Engineering & Manufacturing

THANK YOU