# **LEAD LOGISTICS PARTNER**

# Case Study: Supply chain efficiency for global leader in Life Science

Lead Logistics Partnership improves visibility, efficiency and cost saving across the entire supply chain

## **Customer Challenges**

- Seeking to transform Logistics Operations across all divisions
- Management required for end-2-end visibility on their transport flows.
- Multiple shipping sites and CMO, working independently of each other.
- Standardised ways of working across all supply sites in the network
- Increase data accuracy of each supply site for better planning
- Seeking for more synergies amongst shipping sites and to improve transport spend.
- Customer wanted to increase control on Cost & Performance Management.
- Continuous Improvement Program & Cost Reduction
- Extensive 3PL Carrier Base

# **DHL Solution**

#### Introduction of LLP Control Tower

- Strategic resources with responsibility for the optimization strategies, contract management and procurement.
- Operational center responsible for day-2-day transport management
- Implement Transport Management System

#### **Extended Cost/Saving Management**

- Rationalization of carrier base
- Dedicated team for continuous improvement
- Yearly saving projects, Monthly savings monitoring

### Centralized billing:

Carriers paid by LLP, customer receives one invoice

#### Harmonized rate structures:

- Eg. Price/LDM for Road Transport
- Fuel surcharge mechanism

#### Quality:

Setting up a fully GDP compliant carrier base



#### **Customer Benefits**

- Substantial year-on-year savings commitments
- LLP partnership focuses on continuous improvements with a dedicated team located close to customer HO
- Balanced Commercial Agreement
- Increased control and visibility over shipping sites activities
- Im proved carrier agreements and rates
- Services: Transport procurement, Freight Audit & Pay, Transport Optimization, Carrier Management, Transport Management, Claims Management, Account Management, IT solutions, Network Design & SC Consulting
- The LLP as a partner and enabler of customer's Supply Chain Transformation Program

