



DHL OCEAN DIRECT FCL THE RELIABILITY YOU DEMAND. THE FLEXIBILITY YOU NEED.

DHL Global Forwarding – Excellence. Simply delivered.



OUR DHL OCEAN DIRECT FCL SERVICE OFFERING



We are in a fast changing and highly competitive industry. The global economy is uncertain, which makes freight volumes hard to predict and increases volatility around rates and capacity. In this environment it's harder than ever for businesses large or small to ensure reliability and control costs along the supply chain.

Full container loads provided by DHL Ocean Direct FCL ensure a reliable, safe and cost-efficient transportation from door to door globally. Using various equipment types, we offer tailored services for all kinds of commodities. Through our centralized purchasing management, we negotiate total volumes with first-class carriers to give you the highest quality, space allotment and optimum pricing for your FCL freight. Booking and shipping instructions are conveyed to the shipping lines via our carrier-supported EDI messaging. Streamlined and paperless, this simplifies the documentation process and ensures the highest degree of data accuracy and efficiency.

What matters most to our customers is being served by people who know ocean freight; from the person who answers their call right through to our dedicated industry logistics experts.

WHY YOU SHOULD CHOOSE DHL OCEAN DIRECT FCL

DHL Ocean Direct FCL provides the flexibility, capacity and reach businesses need to get their goods delivered on time – all around the world. By putting you in control of your full container load shipments, we deliver improved security, visibility and higher efficiency. Along with industry-leading information solutions and expertise, our optional features include Ocean Secure, Flexitanks, Green Danmar and index linked pricing.



LOGISTICS EXPERTISE FOR ANY SIZE OF BUSINESS

The combination of our vast experience in major industry sectors and powerful information solutions ensures you have the information and answers you need.

- Specific expertise covers Automotive, Consumer, Engineering and Manufacturing, Technology, Chemicals, Retail, Life Sciences and Healthcare and Energy
- Logistics specialists recommend ways to improve your performance and drive out costs
- Innovative products including Flexitanks liquid transportation system



THE SCALE TO OFFER MORE

Our forwarding service offers an unrivalled range of integrated air, ocean, rail and road transport.

- More port pairs and services than any other provider
- A global infrastructure providing network coverage in more than 180 countries
- Combined air, ocean, and rail freight services



RELIABILITY, FLEXIBILITY AND QUALITY BUILT IN

Our capacity guarantee, and our rigorous vendor selection and management process are continually monitored to improve quality.

- Capacity and space protection from and to all major global ports
- Competitive pricing worldwide including index based rate offering

PRODUCT FEATURES, ADVANTAGES AND BENEFITS

PRODUCT FEATURES

A huge variety of pick-up and delivery options in any country.

Dedicated customs experts throughout the DHL network.

Controlled OFR shipments including a wide range of quality-controlled equipment types and worldwide availability.

More port pairs and services than anyone else. We're on the ground in over 180 countries worldwide.

Offering capacity and space protection from and to all major ports globally.

Rigorous vendor selection and management process.

Transportation of dangerous goods to more international locations.

Over 4,000 ocean freight specialists in more than 330 locations worldwide.

The Flexitank, a multi-layer bladder designed to fit into a 20-foot standard ocean container – effectively turning it into the equivalent of an ISO tank.

Ocean Secure, which includes container security devices that submit the condition and location of cargo to an online platform to track shipments in almost real time.

Index Linked Container Contracts (ILCC) that align your rates with market dynamics.

Green Danmar allows you to opt for more carbon efficient ocean freight.

All shipments and orders can be tracked online 24/7.

ADVANTAGES (vs. COMPETITORS)

More options to move cargo.

Customs experts in nearly all countries across the network.

Cargo shipped on a Danmar Bill of Lading including optional services such as Dangerous Goods, Flexitanks, Ocean Secure and temperature control.

Export and import from and to more locations worldwide.

Capacity guarantees.

Improved service quality.

Expert services on cargo with special handling requirements.

Access to highly trained logistics specialists with industry-specific expertise.

Flexible alternative for transporting non-hazardous liquids.

Innovative door-to-door, near real time measurement of cargo location and condition.

Connecting your rates to market price developments without frequent re-negotiation required.

Selection of a green carrier which best fits your operational needs.

Better visibility on shipments.

CUSTOMER BENEFITS

Flexibility, speed and efficiency.

Avoid delays through customs.

Access to different types of container equipment through one sole provider.

Access to a global network.

Access to capacity when needed.

Greater security and reliability.

Compliance to safety regulations.

Optimize the supply chain and reduce costs.

Reduce costs and protect the environment.

Improved shipment visibility and security.

Competitive pricing, always in line with the market, reducing transactional cost.

Reduce carbon emissions while keeping competitive rates and transit times.

Ability to act quickly when needed.

YOUR QUESTIONS ANSWERED



What is Danmar Lines?

This is the NVOCC brand name of DHL Global Forwarding. NVOCC stands for Non Vessel Operating Common Carrier. We buy and sell capacity aboard cargo vessels owned or chartered by shipping lines. DHL Global Forwarding signs 'as agent' of Danmar Lines.

What is a Danmar Line Bill of Lading?

Such a document is a fully negotiable Bill of Lading accepted by all authorities and financial institutions. It has the same value as a Bill of Lading established by a shipping line. We can establish original Bills of Lading or simply Waybills depending on your needs.

What is the advantage of using DHL Global Forwarding vs. a shipping line directly?

As Danmar Lines/ DHL Global Forwarding we have contracts with most major shipping lines covering all trades globally. We select our shipping line partners according to very strict KPI's and measure the same rigorously. With a direct shipping line contract a shipper is bound to a specific shipping line and particular service. A contract with Danmar Lines guarantees utmost flexibility in terms of equipment availability, departures, transit times, space and rates. No direct contract offers similar possibilities.

How do you ensure sufficient capacity?

We commit a certain amount of volume to the shipping lines and in return we obtain the required capacity on the vessels. These agreements ensure a regular cargo flow also in times of space shortage and peak seasons.

Can DHL Global Forwarding provide origin and destination services?

We offer the full range of the transport requirements from door to door including pick-up and delivery, customs formalities, storage etc. and whatever else is in scope of the transport order. We adapt to your needs at all times.

Does DHL Global Forwarding operate own offices handling all ocean services?

We have the most comprehensive network of any forwarder around the globe and as such operate own offices in most places. In the event that we have no own office we can service you either through a DHL Express office or a well-established and reliable agent.

How about liability or transport insurance?

We offer competitive pricing and attractive coverage for transport insurance. It is highly recommended to insure the goods from door to door. Failure to do so will result in a limited liability according to the international transport conventions.

Do you accept all types of goods and cargo values?

Basically we can accept all commodities but some are subject to restrictions. For example hazardous goods or highly sensitive cargo might be subject for approval and/ or rejection. The same applies for high value cargo. Our experts can advise you in more detail.

You can find out more about DHL Ocean Direct FCL
online at **www.global-forwarding.dhl/fcl** or by contacting
your local sales representative.

