DHL PRODUCTS AND SOLUTIONS SIMPLIFIED

Do you require global network coverage with guaranteed weekly departures, then DHL Ocean Connect LCL is the right Product for you.

**WHAT IS IT?**
The Less-than-Container-Load (LCL) business works on the basis of consolidating several smaller shipments either from different shippers and/or different consignees into one container.

**WHO BENEFITS FROM IT?**
- Any buyer that doesn't have enough cargo to fill a full container or need extra space for over-flow on top of an already full container
- Air freight shippers looking for cost savings or non-day definite services
- Companies that have cargo all over the globe, who are looking for a single provider to manage all their requirements

**HOW DOES IT WORK?**
You will enjoy a simple flat ocean freight rate per CBM or TON for the actual shipment size booked. DHL Global Forwarding (DGF) operates our own Non-Vessel Operating Common Carrier (NVOCC), Danmar Lines (DL). Danmar Lines bills of lading are issued as a carrier to you. We cover all INCO terms, door-to-door or any other transport combination.

**WHAT ARE YOUR KEY BENEFITS?**
- Cost savings by bundling all your LCL cargo to one provider
- Fast and guaranteed transit times
- Access to over 2,800 direct weekly LCL services
- Lower risks of damages and misrouting due to high amount of own direct services
- Competitive pricing in line with the market
- You only pay for the space you use
Do you require to bundle multiple supplier volumes into your own dedicated FCL box, then Single Country Consolidation is the right choice for you.

**WHAT IS IT?**
Consolidating ocean freight shipments from multiple suppliers in one country into your own dedicated FCL containers, delivered directly to your destination location.

**WHO BENEFITS FROM IT?**
- Buyers with cargo from multiple suppliers in one country
- Buyers with large volumes from one origin to one destination
- Buyers with multiple INCO terms

**HOW DOES IT WORK?**
Due to our domestic trucking capabilities, DHL can easily combine multiple supplier volumes, into a central hub for consolidation. Our flexible “hub selection” will be based on the gravity of your cargo flow to keep cost at a minimum. This enables DHL to load your own dedicated FCL containers for direct delivery into your required location.

**WHAT ARE YOUR KEY BENEFITS?**
- We manage all your suppliers for you including local pickup
- Load and ship as FCL containers on DHL’s carrier contracts, directly to final destination
- Visibility for each shipment in the supply chain
- Over or underflow can immediately be connected to DHL’s LCL services
- Cost savings through load optimization
- Centralized billing process
DHL OCEAN ASSEMBLY: MULTI COUNTRY CONSOLIDATION

Do you require to bundle multiple origin country volumes into your own dedicated FCL box, then Multi Country Consolidation is the right choice for you.

WHAT IS IT?
Bundling ocean freight shipments from multiple suppliers in multiple countries into your own dedicated FCL containers.

WHO BENEFITS FROM IT?
- Buyers with cargo from multiple suppliers in multiple countries with the same destination
- Buyers who are importing from many different countries in a region, but who lack critical volumes to build own direct FCL containers on a regular basis from all origins
- Buyers with large volumes from multiple countries to one destination

HOW DOES IT WORK?
DHL can move multiple supplier volumes from multiple origin countries and load dedicated FCL containers on your behalf. We will be moving your cargo to DHL's Multi National Gateways for consolidation and loading your own box, delivered directly to you.

WHAT ARE YOUR KEY BENEFITS?
- Costs savings through consolidation of multiple shipments from multiple shippers
- More cost-effective than under-utilized FCL containers and LCL
- Overflow or underflow can be expedited as LCL on DHL's network at comparable lead times
- Scheduled departures and fixed lead-times ensure reliability and predictability

Supplier A – China
Supplier B – Taiwan
Supplier C – Japan

DHL Multi National Gateway

Bookings from vendors to DHL

Loading at DHL and transfer to ocean vessel

Arrival at destination port and transfer to customer DC

DHL does Customs clearance
Do you require vendor and purchase order (PO) management down to item level, then DHL International Supply Chain (ISC) is the right Solution for you.

**WHAT IS IT?**
The visibility, management and control of international shipment flows at item/sku level. This includes: performance management of vendors/suppliers, documentation checking and upload, carrier allocation management, the consolidation of ocean freight shipments, bespoke business reporting, and account management at customer destination market.

**WHO BENEFITS FROM IT?**
- Customers who control their international shipment flows and have large ocean volumes
- Customers requiring vendor/supplier compliance
- Customers sourcing from multiple 3rd party suppliers
- Customers requiring product/unit level visibility
- Customers requiring reporting
- Customers looking for supply chain optimization

**HOW DOES IT WORK?**
DHL receives customer PO at the same time the orders are received by your suppliers. We manage the PO through its life cycle and optimize supply chain performance across all parties, providing end-to-end visibility from PO issuance through to delivery of the shipment. We ensure that your products are shipped based on your inbound delivery requirements, increasing ‘delivered on time’ and ‘in full’ performance and we are working to your agreed carrier lead-times. We optimize your end-to-end supply chain by dynamically planning your outbound container loads using origin consolidation where needed.

**WHAT ARE YOUR KEY BENEFITS?**
Cost savings through an optimized international supply chain, including:
- Improved load planning supported by consolidation of multiple shipments from multiple shippers
- Increased performance across the supply chain such as supplier and carrier performance
- Flexibility to procure from multiple freight providers
- Manage shipments based on exceptions
- Expedited customs at destination

**PO MANAGEMENT – END-TO-END VISIBILITY AT SHIPMENT, ORDER AND LINE LEVEL**

**Suppliers**
- Bookings from vendors to DHL CFS

**DHL**
- Supply chain controlled by DHL

**ISC CFS warehouse**
- VAS (if applicable)

**In-transit milestone updates**
- Exception management

**Arrival at destination port and transfer to customer DC**
- Vendor booking alerts

**Delivered milestone**
- Booking from vendors for direct delivery to port/terminal

**Customer DC**
- International transportation
For further information, please contact your local DGF Sales Representative or visit us on logistics.dhl.com